

Steve Johnson - MCIPS

Director & Founder

Johnson Procurement Solutions Limited

Johnson Procurement Solutions Limited (JPS) are a UK North East based procurement specialist, founded by Steve Johnson in 2016. Following a long and successful career in the procurement and commercial sector across a range of organisations, Steve has amassed a wealth of knowledge and has established JPS as a result of his learnings and a desire to add value, offer exceptional performance and provide an integrated service on an interim or outsourced basis.

Prior to founding JPS, Steve held a number of leadership positions in large blue-chip companies with annual spend responsibility ranging £400-£500m.

These included Laing O'Rourke, one of the UK's largest privately owned construction companies. AMEC Power & Process Europe - later AMEC Foster Wheeler now Wood. With an excess of 25 years' experience, Steve is a driven procurement and commercial leader with extensive experience and a track record in Energy, Oil and Gas, M&E Services, Telecommunication Networks, IT, Construction Procurement and Commercial Management within the UK and Europe.

Working in leadership roles, Steve has led and completed numerous strategic transformation programs as well as established strategic category procurement targets delivering multi-million-pound annual cost reductions to each business. He has implemented business wide systems and procedures to provide greater cost visibility and governance controls as well as streamlining the key process to establish lean working.

Steve mentors and develops key staff, recruits, trains and provides leadership in order to ensure business objectives are achieved. He engages with other senior business leaders on a day-to-day basis to ensure communication and stakeholder engagement are fully integrated to support the delivery teams.

Steve was on the board of the AMEC global supply chain steering group and is an accredited member of the Chartered Institute of Purchase & Supply (MCIPS). Steve has presented procurement and supply chain strategies at major supply chain events and forums including the Energy Industries Council.